



PRESENTATIE NEDWORC BORREL

DINSDAG 12 DECEMBER 2023

Leonard Zijlstra



ACTIVITIES FOUNDATION

- Employer of Record / assignments experts/employees:
 - Screening and handling contracts
 - Negotiation terms and conditions
 - Payrolling & tax handling
 - Support proposal development and submission individual experts
 - Support proposal development and submission teams (umbrella)
- Management Junior Professional Officer Programme Ministry Foreign Affairs



ACTIVITIES (ctd.)

- WASTE Coöperative and Foundation: employees, admin, projects
- Cooperative WaterFocus
- Stimuleringsfonds Jonge Deskundigen
- Netherlands Water Partnership – Young Experts Programme
- Talent Pool Embassies of Kingdom of the Netherlands
- Cooperation between Nedworc Foundation and the Nedworc Association and her members



Clients 2023

App. 50% based outside the Netherlands

AAenMaas, AFCI, AGRECO, AgriProFocus, Agt international, AHT Group, AMBERO, BENG, CARE, CARE Denmark, CARITAS Germany, CoolsvandenBeuke, CORDAID, Waterschap De Dommel, Easy Housing, EC (direct), ECORYS, Ecoshape, Ecoton, EKN Mali, EPIF, EU Nepal, F&S, FAO (direct), FRH, GAIA, GAIN Zwitserland, Gem. Zeist, GGF, GITEC, GOPA, H2Opinion, Himalayan Horticulture, HIVOS, Homeplan, IMC-US, MinBuZa IOB, IPSO, IRRI, IUCN NL, IUCN US, Justdiggit, KABALA Malawi, KIT, Luth, Max Foundation, Min LNV, Min. Ec. Zaken, Minddistrict, MISEREOR, NannyNina, NANSEN, NIBIO, NLFoodpartnership, NWP, OnetoWatch, OXFAM UK, Particip, PAX, PEGASYS, ROC MN, SGOON, SIMAVI, SNV Kenia, SNV Mali, Sogerom, STANTEC, TSB RC, UNDP, Univ. Utrecht, Univ. Leiden, Varieties International, VEI BV, Vermeerderingstuinen, VNG International, Voedselcafe Nieuwegein, VOICE, WASTE, WASTE Coop, WeForest, Wereldkinderen, Wetlands International, WUR, WUR-CDI



FOCUS 2024

- Online services, mobile app & platform
- Strategic insourcing (e.g. international tax/legal, HRM) & sector partnerships (e.g. Partos)
- Talent Management (Young Experts)
- Sustainable Nedworc (*global footprint*)



OUTLOOK 2024

- NL Clients: NGOs, MinBuZa IOB, Consultancy bureaus, Research Institutions, Rijksdienst voor Ondernemend Nederland (RVO), Private sector
- Foreign Clients: INGOs, Consultancy bureaus, Private sector, often with EC financing
- UN organisations (individual assignments)
- Cooperative WaterFocus, WASTE
- Assignments mostly SDG related o.a: Poverty Eradication; Agri- and Horticulture; Animal Husbandry; Private Sector Development (SME); Valuechains; Peace, Security and Rule of Law; Climate Change; Human Rights; Food and Nutrition Security; Water, Sanitation and Hygiene; Land and Water; Forestry; Institutional and Organisational Development, M&E/MIS, Sexual and Reproductive Health and Rights; Health Care, (Vocational) Education



Sustainable Development Goals

